

# LAKEWOOD PUBLIC SCHOOLS

## Board of Education

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Technology Update Proposal

February 13, 2017



Macbook Air

## TECHNOLOGY REFRESH TIMELINE

November – December	<ul style="list-style-type: none"><li>✓ Staff survey conducted</li><li>✓ Survey data reviewed</li></ul>
January	<ul style="list-style-type: none"><li>✓ Pricing options researched with vendor</li><li>✓ Pricing options chosen</li><li>✓ Reviewed/vetted purchase agreement from Apple</li><li>✓ Board review &amp; Superintendent Recommendation</li></ul>
February	<ul style="list-style-type: none"><li>✓ Order placed with Apple</li></ul>
March	<ul style="list-style-type: none"><li>✓ Delivery begins</li><li>✓ Unit configurations</li></ul>
April	<ul style="list-style-type: none"><li>✓ Tentative delivery to staff</li></ul>
June	<ul style="list-style-type: none"><li>✓ Follow-up survey</li></ul>

## EQUIPMENT INFORMATION

### Warranty

The computers come with a one year, full replacement warranty.

Note: Of the 150 purchased 7 years ago, not one single computer failed during the first 3 years of operation. The most often failed device after that is a spinning hard drive. The computers specified for this purchase use solid state drives which substantially more reliable than even the best spinning hard drives. Extended warranty programs are available, however not recommended.

### Support

Apple has always supported us in a first class manner. They visit us, on site, multiple times each year. I have direct line access to both our field representative and our field system engineer. Further, Apple is the only vendor who promotes classroom technology with programs designed to specifically show how to integrate Apple products in the classroom. The price we are receiving is contingent on our participation in a 3 day, on-site training. That training is conducted by Apple trained instructors with educational backgrounds. These instructors team up with teachers in one-to-one or one-to-group training sessions during teacher planning times or during class teaching times to help the teacher integrate their laptops into current lesson plans and activities. No subs will be required.

## TECHNOLOGY REFRESH FINANCIALS

Pmt #	Payment Date	Payment Amount	Interest	Principal	Purchase Price (after Pmt)	Outstanding Balance
	2/17/2017					\$99,901.45
1	2/17/2017	\$33,797.49	.00	\$33,797.49		\$66,103.96
2	2/17/2018	\$33,797.49	\$991.55	\$32,805.94	\$33,963.98	\$33,298.02
3	2/17/2019	\$33,797.49	\$499.47	\$33,298.02	.00	.00
Totals:		\$101,392.47	\$1,491.02	\$99,901.45	RATE 1.50%	